

**INTERNATIONAL EDUCATION AND COMMUNITY INITIATIVES
D/B/A ONE BRIGHT RAY, INCORPORATED**

**Minutes of a Meeting
Of the Board of Directors
Held September 21, 2016**

A meeting of the Board of Directors (the "Board") of International Education and Community Initiatives, d/b/a One Bright Ray, Incorporated, a Pennsylvania non-profit corporation ("OBR"), was held at the offices of Community Academy of Philadelphia ("CAP") on September 21, 2016. The following Board members were present at the meeting, constituting a quorum: Joseph H. G. Proietta, M.Ed., President and Founder; Alberta P. O'Brien, Executive Vice President; Aykema Mabery; Anna Duvivier; Cassandra McLaughlin; and Yolanda M. Negrón. Also present at the meeting were Marcus A. Delgado, Chief Executive Officer; Frances Velazquez, Director of Financial Services; Lauren Nelson, Director of College Partnerships; Melissa Pergine, principal of the Fairhill Campus; Antoinette Muse, principal of the Elmwood campus; Derik Hrubosky, principal of the Simpson campus; Joycet Velasquez principal of OBR Fairhill; Joe Martin, accountant with Charter Choices, Inc.; and Justin Chivinski, Esq., of Duane Morris LLP.

Mr. Proietta served as Chair of the meeting and, having met a quorum, called the meeting to order at 2:22 p.m.

As the first order of business, Mr. Proietta called for a review of the minutes from the meeting of the Board held on June 22, 2016. Then, upon a motion that was duly made and seconded, the minutes of the Board from the meeting held on June 22, 2016 were unanimously approved, as written. The Board ordered that the minutes be placed in OBR's minute book.

Second, Mr. Proietta informed the Board that Yeidy Rodriguez had submitted a letter of resignation to the Board, resigning from her position on the Board. Ms. Rodriguez's resignation was regrettably accepted.

Third, Mr. Proietta called for the election of Board positions for the 2016-2017 school year. After a brief discussion regarding the officer positions and current officers, upon a motion that was duly made and seconded, the current officers were elected for additional one-year terms.

Mr. Proietta then noted that there were currently six members of the Board, and that the Board was looking for candidates to add three independent members to the Board.

Fourth, Ms. Velasquez provided a report on OBR Community High School ("OBR CHS") enrollment and staff increases.

Mr. Martin then presented the attached revised budget for the 2016-2017 school year (the "Revised Budget"). Mr. Martin reported that the Revised Budget reflected an increase of \$4,385 of OBR Non-Profit's net income; a \$1,700,000 increase in Philadelphia School District ("School District") revenue for OBR CHS; a \$1,670,298 increase in total expenses for OBR CHS and an increase in net income of \$75,262. Mr. Martin next reported that the Revised Budget did not reflect any changes in the total income of the Harcum Program but did reflect a \$5,214

decrease in total expenses and a corresponding \$5,214 increase in net income of the Harcum Program.

The Board asked questions of Mr. Martin and Ms. Velazquez on certain expense reductions and health care expenditures, and had a brief discussion regarding OBR's employees opinions regarding employer-provided health care benefits. After such discussions, upon a motion duly made and seconded, the Revised Budget was unanimously approved.

Fifth, Mr. Delgado provided the Board with an update regarding the Modular Project. Mr. Delgado informed the Board that zoning for the Modular Project had been approved and the they were now waiting on permits. Mr. Delgado noted that the factory orders for the modular units were lined up and could be ready within 10 weeks.

Sixth, Mr. Delgado reported that there were 675 additional students for the 2016-2017 school year that were allocated as follows: 270 addition students to the Fairhill campus (temporarily until completion of the Modular Project), 270 students to the Simpson Campus and 135 students to the Elmwood campus. Mr. Delgado noted that additional classrooms, teachers and security had been added at each campus to accommodate the additional students and that evacuation tests performed by each campus were satisfactory.

Seventh, Mr. Delgado reported to the Board that the RFP process started in October, 2016 to apply for a new contract, and that OBR would be requesting increased special education funding and a contract term of 5 years rather than 3 years. Mr. Delgado further reported that the Middle States report had been received and would be presented at the next Board meeting.

Eighth, Mr. Hrubosky provided the Board with an update on the Simpson campus, reporting that the additional students were doing well and that the morning searches and security protocol had been adjusted to be more welcoming, which was favorably received by the students. Mr. Hrubosky noted that two new teachers were struggling, but were working hard to improve.

Ninth, Mrs. Pergine provided the Board with an update on the Fairhill campus, reporting that they had increased the monitoring of students' achievements and their progress/educational status. Mrs. Pergine also reported that the building improvements looked great and were favorably received by staff and students.

Tenth, Ms. Muse provided the Board with an update on the Elmwood campus, reporting that the campus received a visit from the Assistant Superintendent of the School District, who was impressed with the campus. Ms. Muse also reported that student clubs were being started and that the community atmosphere and collegiality among the staff was starting to filter down to the students.

Eleventh, Ms. Nelson provided the Board with an update on the College Partnership program, reporting that the program achieved its highest student retention rate ever and received positive feedback from the Harcum Program. Ms. Nelson further reported that the program obtained 15 new laptop computers and was in discussions with Pierce College regarding a potential partnership for the business management program.

Twelfth, Mr. Proietta asked whether there was any new business to come before the Board. Ms. Velazquez presented the board with a tentative schedule of upcoming Board meetings which, upon a motion duly made and seconded, was unanimously approved, There being no other additional new business, upon a motion duly made, seconded and unanimously approved, the meeting was adjourned at 3:14 p.m.

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